ALERIONCLEANPOWER
THE WIND ENERGY COMPANY

Press Release

Alerion Clean Power:

Consolidated results for the first nine months of 2024:

- **Electricity production of 1,010.3 GWh, up from 946.6 GWh in the first nine months of 2023**
- **Total *adjusted* revenues of EUR 126.7 million (EUR 132.2 million in the first nine months of 2023)**
- ***Adjusted* EBITDA of EUR 87.7 million (EUR 96 million in the first nine months of 2023)**
- **Net financial debt of EUR 560.1 million (EUR 458.7 million as at 31 December 2023)**
- **Guidance for the financial year 2024:**
  ***Adjusted* EBITDA expected to be between EUR 180 and 190 million and *Adjusted* Net Profit expected to be between EUR 90 and 100 million, also due to the positive effects of the joint venture transaction with Alperia**

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Milan, 14 November 2024 - The Board of Directors of **Alerion Clean Power S.p.A.,** which met today, reviewed the operating performance and consolidated financial results for the first nine months of 2024, prepared using the valuation and measurement principles established by the "International Accounting Standards"/"International Financial Reporting Standards" (IAS/IFRS).

Some Alternative Performance Indicators (APMs) have been used in this press release, which are different from the financial indicators expressly provided for by the IAS/IFRS adopted by the Group. It should be noted that, in order to facilitate the understanding of management performance, the economic results are shown without including certain income components considered unusual and defined internally as 'special items': these results, net of 'special items' are indicated as 'Adjusted Results'.
For the definition of the indicators and the reconciliation of the relevant amounts, please refer to the explanatory note at the end of this press release which explains the content and meaning of the alternative performance indicators in line with the requirements of the ESMA Guidelines on Alternative Performance Indicators (ESMA Guidelines/2015/1415) published on 5 October 2015.

GROUP OPERATING PERFORMANCE IN THE FIRST NINE MONTHS OF 2024

The operating performance for the first nine months of 2024 was characterised by electricity production of 1,010.3 GWh, an increase compared to the production recorded in the first nine months of 2023, which amounted to 946.6 GWh, mainly due to the coming on stream of new capacity installed in the photovoltaic sector in Italy and Romania.

Financial results for the first nine months of 2024

In the first nine months of 2024, the Group posted total **Adjusted Total Revenues** of EUR 126.7 million, compared to EUR 132.2 million in the first nine months of 2023.
Specifically, in the first nine months of 2024, the Group achieved **Operating Revenues** of €112.9 million, compared to €117 million in the first nine months of 2023, reflecting the drop in electricity selling prices compared to 2023, with fully consolidated electricity production increasing by approximately 63.7 GWh, due to the coming on stream of new capacity installed in the photovoltaic sector in Italy and Romania.

The results for the period reflect the already described decrease in electricity selling prices compared to the very high prices recorded in the first nine months of 2023. The average revenue for the first nine months of 2024, at EUR 111.7 per MWh, is nevertheless well above the averages recorded in the sector prior to the two-year period 2022 and 2023, which was characterised by an extraordinarily high and volatile trend in electricity prices throughout Europe.

The negative effects of the decrease in sales prices were partially offset by the hedges on electricity price trends taken out on part of the production in order to reduce the risk of price volatility. It should also be noted that in the first nine months of 2024, incentivised plants were able to benefit from an incentivised tariff of €42.15/MWh, which was added to the electricity selling price for the period.

***Adjusted* EBITDA** for the first nine months of 2024, net of special items, amounted to EUR 87.7 million, compared to EUR 96 million in the same period of 2023. The value of EBITDA for the first nine months of 2024 reflects the positive increase in consolidated electricity production volumes of approximately 63.7 GWh compared to the previous period, net of the aforementioned drop in electricity selling prices. The ratio of adjusted EBITDA to Operating Revenues for the period was 77.7%.

Net Financial Debt as of 30 September 2024 was EUR 560.1 million, an increase of EUR 101.4 million compared to 31 December 2023 when it was EUR 458.7 million. The change mainly reflects the investments made during the period in Romania and Italy and the payment of dividends in the amount of €32.7 million. It should also be noted that, also in order to refinance the bond maturing at the end of December 2025, the Board of Directors started the preparatory activities for the issuance of a *senior* unsecured bond, intended both for the general public in Italy and qualified investors in Italy and institutional investors abroad.

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Significant events after 30 September 2024

Alerion Clean Power S.p.A. finalised an equity recycling transaction with Alperia Greenpower S.r.l. ("Alperia"), a wholly-owned subsidiary of Alperia S.p.A., for a purchase and sale agreement concerning an equal joint venture for the development and management of a portfolio of wind power plants in Puglia, with a total capacity of about 120 MW, of which 62 MW already operational and 58 MW under construction.

This initiative represents the first '*equity recycling*' transaction undertaken by Alerion, in line with the Industrial Plan guidelines, and will allow the Company to support the expansion of its business portfolio, both in Italy and abroad.

The consideration for the transaction for the sale of 50% of the share capital of Naonis is EUR 49.7 million, of which EUR 25.5 million paid on 12.11.2024 and the remainder in two instalments to be paid respectively by the end of 2024 and upon commissioning of the wind farms currently under construction, expected by the end of 2025.

It should also be noted that, as required by the IFRS international accounting standards, the effects of the aforementioned equity recycling transaction will result in the recognition in the income statement of a gain of approximately EUR 80 million as a result of both the sale of 50% of the Naonis shares at the values indicated above, and the revaluation at fair value - determined at the time of the sale of the remaining 50% - of the *remaining* net assets pertaining to the Group at fair value.
Therefore, an *adjusted* EBITDA within the range of EUR 180 to 190 million and an *adjusted* Net Profit between EUR 90 and 100 million are expected for the end of the year.

Following this, an update of the *Business Plan* will be carried out, which is expected to be completed by early 2025.

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Alternative Performance Indicators

This section reports some Alternative Performance Indicators (APMs) that are different from the financial indicators expressly provided for by the IAS/IFRS adopted by the Group. It should be noted that, in order to facilitate the understanding of management performance, the economic results are shown without *including certain income components considered unusual and defined internally as 'special items': these results, net of 'special items' are indicated as 'Adjusted Results'.*

Special Items (millions of euro)	**Nine months of 2024**	**Nine months of 2023**
Other income - gain on disposal of assets	0	(13.9)
Depreciation and amortisation - impairment test write-downs	0	16.9

Special items include significant income components of an unusual nature. These include:

- income and expenses related to events whose occurrence is non-recurring, i.e., those transactions that are not repeated in the usual course of business;
- income and expenses related to events that are not characteristic of normal business operations, such as restructuring and environmental expenses;
- capital gains and losses related to the disposal of assets that do not expressly belong to business strategies implemented by Management;
- significant write-downs recognised on assets as a result of impairment tests;
- income and expenses attributable to the ineffectiveness of interest rate derivative hedging transactions.

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The Manager in charge of preparing the company's financial reports, Stefano Francavilla, declares, pursuant to paragraph 2 of Article 154 bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

Contact

Alerion Clean Power S.p.A.
info@alerion.it
Tel. +39 02 7788901

Federica Menichino
Axelcomm
federica.menichino@axel-comm.it
Tel: +39 02 87071882